

# REQUEST FOR PROPOSAL: .mobi Premium Names

## Overview

### SUMMARY

Mobile Top Level Domain Ltd. (“mTLD”) is the global registry for the .mobi top level domain. Recognized by ICANN, mTLD is backed by leading mobile operators, network device manufacturers and Internet content providers. dotMobi is the first – and only – top level domain dedicated to delivering the Internet to mobile devices. mTLD’s goal is to provide a predictable, consistent Internet experience to mobile device users.

mTLD requests Proposals in response to this Request for Proposal from those interested in acquiring and developing a premium .mobi domain name. Proposals must be submitted in accordance with the terms of this Request for Proposal. Failure to comply with the instructions and/or the submission of an incomplete Proposal may result in the rejection of a Proposal.

### DEFINITIONS

The following definitions apply to this Request for Proposal:

“**Applicant**” means any party, whether an individual or business entity, that submits a Proposal in response to the RFP.

“**Approved Contract**” means a contract in a form determined by mTLD, in its sole discretion, setting forth the terms and conditions governing an award of a Registration Code for an Offered Domain Name to a Selected Applicant.

“**Authorized Applicant**” means a Selected Applicant who has agreed to and signed an Approved Contract.

“**dotMobi Site**” means the web site operated by mTLD with the URL address: [www.dotmobi.mobi](http://www.dotmobi.mobi).

“**mTLD**” means mobile Top Level Domain Ltd.

**“Offered Domain Name”** means a premium .mobi domain name identified by mTLD at [http://pc.mtld.mobi/switched/premiumsales.html] and offered in connection with this RFP.

**“Proposal”** means a proposal submitted in response to this RFP.

**“Registrant”** means an Authorized Applicant who has successfully registered an Offered Domain Name with a Registrar.

**“Registrar”** means any entity authorized by ICANN and accredited by mTLD to administer the registry for an Offered Domain Name.

**“Registration”** means the registration of an Offered Domain Name by an Authorized Applicant through a Registrar.

**“Registration Code”** means the unique code issued by mTLD that must be presented to a Registrar to register an Offered Domain Name.

**“RFP”** means this Request for Proposal: .mobi Premium Names.

**“RFP Process”** means the entire process relating to this RFP including, without limitation, the RFP, the drafting and submission of Proposals and any supplemental material, any contact between an Applicant and mTLD regarding the RFP or any Proposal, the consideration by mTLD of Proposals, the Selection of any Proposal or Applicant by mTLD, the negotiation and/or signing of an Approved Contract, and the transfer of the Registration Code by mTLD to an Authorized Applicant.

**“RFP Requirements”** means the requirements set forth in this RFP.

**“Select”** or **“Selection”** means the choice by mTLD, in its sole discretion, of a Proposal and/or Applicant to engage in negotiations regarding the potential award of a Registration Code for an Offered Domain Name.

**“Selected Applicant”** means an Applicant that has submitted a Proposal Selected by mTLD.

## **OBJECTIVES**

mTLD’s goal in issuing this RFP is to identify Applicants that will maximize the development of an Offered Domain Name and the dotMobi TLD by taking steps to:

- Develop a .mobi website with robust content around the Offered Domain Name;
- Optimize the mobile experience by providing a predictable, consistent user experience;
- Provide the mobile community with new features and services;
- Strengthen user loyalty and goodwill toward the dotMobi TLD; and

- Expand the dotMobi market.

## **PROCESS**

This RFP is one step in a process that could lead to Registration of an Offered Domain Name. Each of the steps below must be completed for an Applicant to successfully Register an Offered Domain Name:

- 1. Submission and Selection of a Proposal:** An Applicant must submit a Proposal that is accepted by mTLD. The Applicant must be chosen by mTLD as the Selected Applicant.
- 2. Contract Negotiation:** The Selected Applicant must negotiate, agree to, and sign an Approved Contract. The Selected Applicant will then be deemed the Authorized Applicant and will be provided the Registration Code necessary to Register the Offered Domain Name through a Registrar.
- 3. Registration:** The Authorized Applicant must Register the Offered Domain Name through a Registrar. The Authorized Applicant will then be deemed the Registrant of the Offered Domain Name.

## **Instructions**

### **DUE DATE AND TIME**

Proposals must be submitted in both hard copy and electronic copy no later than **3pm GMT [Dublin time] on Thursday, February 16, 2007** to the following addresses for the attention of Ms. Caroline Greer:

#### **[Hard Copy]**

mTLD Ltd [dotMobi]  
11 Exchange Place  
IFSC  
Dublin 1  
Ireland

#### **[Electronic Copy – PDF / Word document accepted]**

[cgreer@mtld.mobi](mailto:cgreer@mtld.mobi).

All Proposals shall be deemed to have been made:

- (i) in the case of hard copy on the date that the communication was transmitted, provided that the date of transmission is verifiable; or
- (iii) in the case of electronic copy, on the date of mailing marked on the receipt.

mTLD reserves the right, in its sole discretion, to reject Proposals received after the submission deadline and/or deficient or incomplete Proposals.

### **SUBMITTAL AND FORMAT**

Applicants must submit one electronic copy and two hard copies of the Proposal, separately bound and clearly labeled 'Proposal for Premium Name [insert Offered Domain Name]'. Proposals must be sent to the addresses set forth above.

The Proposal must clearly address all topics set forth in the Proposal Outline below in sufficient detail to enable mTLD to make an informed assessment of the Applicant's Proposal. Where specific questions are asked, individual and factual replies must be given, not general answers or reference to sales literature.

Each copy of the Proposal must include a signed Applicant's Certification located at the end of the Proposal Outline in this RFP, signed by a person or persons with the power and authority to bind the Applicant.

Each Proposal must be accompanied by a cheque for €500 (processing fee) made payable to mTLD Ltd. This fee is non-refundable..

The language of the Proposal must be English.

### **CLARIFICATIONS / ADDENDA**

All questions, requests for clarification, and requests for additional information regarding this RFP must be submitted in writing to Caroline Greer at mTLD Ltd [dotMobi], 11 Exchange Place, IFSC, Dublin 1, Ireland or by e-mail to cgreer@mtld.mobi and received by Thursday February 2, 2007.

mTLD, in its sole discretion, may post any question or request, in whole or in part, regarding this RFP and its response on the dotMobi Site. By submitting a question or request to mTLD, the Applicant grants mTLD permission to post such question or request, in whole or in part, on the dotMobi Site. Applicants should not include any confidential or proprietary information in questions or requests. mTLD shall not be responsible for disclosure of proprietary or confidential information contained in such questions or requests.

If mTLD determines, in its sole discretion, that a response to any question or request requires an addendum to the RFP, it will post the addendum on the dotMobi Site. Any such addenda shall become part of this RFP upon posting on the dotMobi Site.

MTLD shall not be responsible for, nor be bound by, any oral instructions, interpretations, or explanations provided by mTLD or its representatives regarding this RFP, the RFP Process, or any Proposal.

## **EVALUATION PROCESS AND TIMELINE**

These dates are estimates only and mTLD reserves the right, in its sole discretion, to alter this schedule as it deems necessary or appropriate. Dates listed may be changed by posting on the dotMobi Site, with or without notice to any Applicant or prospective Applicant.

mTLD will commence evaluation of Proposals in March 2007. mTLD will assess the following, in order of importance: (i) Business Capability and Plan and Technical Capability; and (ii) General Company Information.

mTLD currently plans to announce the outcome of its review of Proposals March 2007. If an Applicant is chosen by mTLD as the Selected Applicant, it must agree to and sign an Approved Contract before mTLD will award the Registration Code for the Offered Domain Name to the Selected Applicant.

If the Selected Applicant agrees to and signs an Approved Contract, mTLD will award the Registration Code for the Offered Domain Name to the Selected Applicant. It is expected that this award will occur in or about April 2007.

The Selected Applicant will then be deemed the Authorized Applicant and may use the Registration Code to Register the Offered Domain Name through a dotMobi Registrar for the standard minimum registration period of two years at the prevailing price (general registration price) set by the selected Registrar.

Upon the successful Registration of the Offered Domain Name, the Authorized Applicant shall become the Registrant of the Offered Domain Name. The Offered Domain Name may be renewed after two years with the Registrant's Registrar at the prevailing general registration price and in accordance with the terms of the Approved Contract.

## **CONFIDENTIALITY OF INFORMATION**

Any information in the Applicant's Proposal that is considered to be trade secret, privileged, or confidential commercial or financial information, or of a personal nature, should be specifically and clearly marked and identified as such. Unless

appropriately marked and identified otherwise, mTLD will assume that all Proposals and information contained therein are not confidential.

## **Additional Terms and Conditions**

### **AGREEMENT TO RFP TERMS**

By submitting a Proposal, the Applicant agrees to the terms set forth in this RFP.

### **APPLICANT OBLIGATIONS**

The Applicant agrees that it is responsible for ensuring that it meets any and all requirements for Registration of an Offered Domain Name in the .mobi TLD.

A Selected Applicant must agree to and sign an Approved Contract before mTLD will award the Registration Code for the Offered Domain Name to the Selected Applicant. The Approved Contract will incorporate the representations and information set forth in the Selected Applicant's Proposal. Therefore, any statements or representations included in the Selected Applicant's Proposal, including any supplemental material submitted by the Selected Applicant, will be contractually binding upon the signing of an Approved Contract between the Selected Applicant and mTLD. The template Approved Contract will be made available on mTLD's web-site at <http://pc.mtld.mobi/switched/premiumsales.html>

**The Selected Applicant will make best efforts so that the site for the Offered Domain Name will go live within 30 days of signing the Approved Contract and will remain intact for the duration of the Approved Contract in line with the representations set forth in the Applicant's Proposal.**

The Selected Applicant agrees to enter into any co-marketing initiatives with mTLD, such initiatives being limited to promotion of the Approved Domain Name and the Selected Applicant's site.

### **RESERVATION OF RIGHTS**

mTLD is not obligated to enter into a contract with any Applicant, including any Selected Applicant. mTLD is not liable for any costs incurred by any Applicant and/or Selected Applicant in the preparation and submission of Proposals, in the course of contract negotiation, or otherwise in connection with the RFP Process.

Without limitation, mTLD reserves the right to:

- Select any Proposal in its sole discretion;
- Reject any and all Proposals for any reason;
- Request additional information or clarification regarding any Proposal;
- Rescind the Selection of a Proposal for any reason;
- Re-issue the RFP;
- Remedy technical errors in this RFP or in the RFP Process;
- Approve or disapprove the use of particular contractors or subcontractors by an Applicant;
- Negotiate with any, all, or none of the Applicants;
- Waive, in its sole discretion, any requirements of the RFP and/or consider Proposals that do not conform to the RFP's Requirements; and/or
- Enter into an agreement with another Applicant if the Selected Applicant first chosen by mTLD fails to execute an Approved Contract with mTLD.
- Cancel or suspend the site relating to an Approved Domain name and awarded to a Selected Applicant should the representations made in the Selected Applicant's Proposal not be met. Such provision will be set forth within the Approved Contract.

#### **DISCLAIMER REGARDING POTENTIAL DISPUTES**

The Applicant acknowledges and agrees that mTLD makes no representations or warranties of any kind in connection with this RFP, the RFP Process, or the Offered Domain Name and specifically makes no guarantee to the Applicant against the possibility of:

- Objection to, or challenge of, the Registration or use of any Offered Domain Name;
- mTLD's offer of a similar domain name and/or the registration and/or use of a similar domain name in .mobi or any TLD by another Applicant or third party; and/or
- Registration and/or use of a similar domain name by another Applicant or third party in a manner that might compete with or cause confusion with respect to the Registration and/or use of any Offered Domain Name.

mTLD has no obligation to and does not check to see whether the Offered Domain Name (or any use a Registrant makes of the Offered Domain Name) infringes the legal rights of others nor does it check to see whether another domain name (or the use of another domain name by a third party or other Applicant) infringes the legal rights of any Applicant. It is each Applicant's responsibility to investigate its legal rights and the legal rights of others with respect to any Offered Domain Name. The Applicant acknowledges and agrees that it is exclusively liable for any infringement.

#### **DISCLAIMER OF WARRANTIES**

WITH RESPECT TO THE SUBJECT MATTER HEREOF, mTLD EXPRESSLY DISCLAIMS ALL WARRANTIES OF ANY KIND, WHETHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT. WHETHER OR NOT THE APPLICANT'S PROPOSAL IS SELECTED, mTLD AND APPLICANT ENTER INTO AN APPROVED CONTRACT, AND/OR APPLICANT ELECTS TO REGISTER SAID OFFERED DOMAIN NAME, mTLD MAKES NO WARRANTY THAT THE OFFERED DOMAIN NAME AND SERVICE(S) REFERENCED HEREIN (INCLUDING, WITHOUT LIMITATION, THE RFP AND THE RFP PROCESS) WILL MEET APPLICANT'S REQUIREMENTS, OR THAT ANY ELEMENT OF THE RFP PROCESS AND/OR ACCESS TO AND USE OF THE OFFERED DOMAIN NAME WILL BE UNINTERRUPTED, TIMELY, SECURE, OR ERROR FREE; NOR DOES mTLD MAKE ANY WARRANTY AS TO THE RESULTS THAT MAY BE OBTAINED FROM PARTICIPATING IN ANY PART OF THE RFP PROCESS AND/OR FROM AN OFFERED DOMAIN NAME OR AS TO THE ACCURACY OR RELIABILITY OF ANY INFORMATION OBTAINED THROUGH THE DOTMOBI SITE. APPLICANT UNDERSTANDS AND AGREES THAT ANY MATERIAL AND/OR DATA OBTAINED THROUGH THE USE OF THE DOTMOBI SITE IS DONE AT APPLICANT'S SOLE DISCRETION AND RISK AND THAT APPLICANT WILL BE SOLELY RESPONSIBLE FOR ANY DAMAGE TO APPLICANT'S COMPUTER SYSTEM OR LOSS OF DATA THAT RESULTS FROM THE DOWNLOAD OF SUCH MATERIAL AND/OR DATA.

NO ADVICE OR INFORMATION, WHETHER ORAL OR WRITTEN, OBTAINED BY AN APPLICANT FROM mTLD OR THROUGH THE DOTMOBI SITE SHALL CREATE ANY WARRANTY NOT EXPRESSLY MADE HEREIN.

TO THE EXTENT JURISDICTIONS DO NOT ALLOW THE EXCLUSION OF CERTAIN WARRANTIES, SOME OF THE ABOVE EXCLUSIONS MAY NOT APPLY TO THE APPLICANT.

#### **DISCLAIMER OF LIABILITY**

IN NO EVENT SHALL mTLD BE LIABLE FOR ANY DIRECT, INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, OR EXEMPLARY DAMAGES RESULTING FROM OR RELATING TO THIS RFP OR THE RFP PROCESS OR RESULTING FROM ANY DATA, INFORMATION, OR SERVICES OBTAINED OR TRANSACTIONS ENTERED INTO THROUGH OR ARISING FROM OR IN CONNECTION WITH THIS RFP OR THE RFP PROCESS, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR LOSS OF PROFITS, USE, DATA, OR OTHER INTANGIBLES, EVEN IF mTLD HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. NOR SHALL mTLD BE LIABLE FOR THE COST OF PROCUREMENT OF SUBSTITUTE SERVICES.

WITHOUT LIMITING THE FOREGOING, mTLD EXPRESSLY DISCLAIMS ANY LIABILITY RESULTING FROM: THE CONDUCT OF OR APPLICANT'S PARTICIPATION IN THE RFP PROCESS; DATA NON-DELIVERY OR MIS-DELIVERY BETWEEN THE APPLICANT AND mTLD; PROCESSING AND/OR CONSIDERATION OF APPLICANT'S PROPOSAL; PROCESSING, REGISTRATION, AND/OR LOSS OF REGISTRATION OF AN OFFERED DOMAIN NAME; USE OF AN OFFERED DOMAIN NAME; DISPUTES OVER DOMAIN NAME REGISTRATIONS, INCLUDING THE DECISION OF ANY DISPUTE RESOLUTION PROCEEDING; ERRORS, OMISSIONS OR MISSTATEMENTS; AND/OR EVENTS BEYOND mTLD'S CONTROL (I.E. ACTS OF GOD).

IN NO EVENT SHALL mTLD'S LIABILITY TO APPLICANT OR ANY THIRD PARTY IN CONNECTION WITH OR ARISING FROM THIS RFP OR THE RFP PROCESS EXCEED THE AMOUNT OF FEES APPLICANT HAS PAID TO mTLD PURSUANT TO THIS RFP.

IF ANY STATE OR JURISDICTION DOES NOT PERMIT THE ELIMINATION OR LIMITATION OF CERTAIN TYPES OF LIABILITY, mTLD'S LIABILITY SHALL BE LIMITED TO THE SMALLEST AMOUNT PERMITTED BY LAW.

## **ARBITRATION**

Any difference, controversy or claim (whether based on contract, tort, statute, or any other legal basis) arising out of or relating to this RFP or the RFP Process (including, without limitation, the formation, existence, validity, enforceability, performance, expiration, or termination of this RFP, any contract related to this RFP, or the arbitration provision herein) or the products and services supplied by either party to this RFP including any application for provisional or protective relief shall be finally, confidentially, and individually resolved by arbitration by three (3) arbitrators in accordance with the Rules of Arbitration then in effect of the International Court of Arbitration of the International Chamber of Commerce, or its successor; provided that this RFP shall control if there is a conflict between it and the Rules. The seat of the arbitration shall be Dublin, Ireland. The language of the arbitration shall be English, and all documentation, testimony, or other materials submitted to the arbitrators shall be in the English language.

## **Proposal Outline**

### **SECTION 1 – PROPOSAL SUMMARY**

*Briefly discuss the highlights, key features, and distinguishing points of the Proposal, including how the Applicant's operation of the website as set forth in the Proposal would achieve the objectives set forth in the Overview to the RFP.*

## **SECTION 2 – GENERAL COMPANY INFORMATION**

*This section is used to evaluate the legitimacy of the Applicant's business, but it does not in any way preclude a particular business formation. The first section of the Applicant's Proposal must contain the following information about the Applicant:*

- 2.1. The Applicant's full legal name, principle address, telephone numbers, fax numbers and email address.
- 2.2. The Applicant's type of business entity (e.g., corporation, partnership etc.) and law (e.g., Irish) under which it is organized.
- 2.3. The URL of the Applicant's principal worldwide web-site.
- 2.4. The full names and positions of key officers, directors, partners, staff members and any person or entities owning five percent or more of the Applicant's business (and in the latter scenario, please identify and explain the relationship).
- 2.6. The name, telephone and fax numbers and email address of a person to contact for additional information regarding this Proposal. If there are multiple persons who may serve as contacts, please list each person's name, telephone and fax numbers and email addresses and describe the area as to which each person should be contacted.
- 2.7. A brief history of the Applicant's business, including date of formation, services and products offered and any information regarding the size or stability of the organization such as number of employees, annual revenue etc.
- 2.8. A narrative description of the Applicant's financial condition (to include credit rating where appropriate) and willingness to undertake and complete the project as proposed and to furnish services in accordance with this RFP.

## **SECTION 3 – BUSINESS CAPABILITIES AND PLAN**

*This section of the Proposal is a description of the Applicant's Business Capabilities and Plan. The purpose of this section is to provide information that substantiates the robustness of the organization and a business plan that provides detailed, verifiable business and financial information about the Applicant. The topics below, and any additional information the Applicant deems relevant to its Business Capabilities and Plan, should be covered in this section of a sufficiently detailed Proposal.*

- 3.1. **Description of the Applicant's Capabilities.** Describe the Applicant's general capabilities and activities, planned or actual. This description offers the Applicant an opportunity to demonstrate the extent of its business, marketing and managerial expertise in activities relevant to the Premium Name. The following items should be addressed in detail:
  - 3.1.1. A detailed description of the Applicant's current business operations, including core capabilities, services offered, products offered, duration of business and market reach. Any indicators as regards consumer awareness of the Applicant's core products and services, overall brand recognition and market research should also be included.
  - 3.1.3. Mission and any expansion plans.
  - 3.1.4. Management. Qualifications and experience of any relevant senior management and/or employees.
  - 3.1.5. Commercial general liability insurance. Please provide details on the insurance policy, coverage, provider etc.
- 3.2. **Description of Business Plan.** This section should present the Applicant's general business plan. The level of detail should reflect the complexity of the proposed business plan. The overall objective is to ensure that the Applicant has carefully analyzed the financial, business and operational aspects of the Proposal. Factors to be addressed among others are:
  - 3.2.1. A full description of the services to be provided, including a demonstration of the Applicant's legal and technical ability to provide them.
  - 3.2.2. Resources required to roll out the business plan.
  - 3.2.3. Target markets and marketing reach commitment – on-line and off-line. The Applicant should demonstrate a willingness to co-market and be promoted as a dotMobi success story.

3.2.4. Business risks and opportunities.

- 3.3 Any proposed business terms under which Applicant proposes to operate the Offered Domain Name (e.g., revenue share or fixed annual fee to reflect the reasonable market value of the Offered Domain Name).

#### **SECTION 4 - TECHNICAL CAPABILITIES**

*This section of the Proposal should describe the Applicant's plans to develop a .mobi website around the Offered Domain Name and the Applicant's technical ability to do so. Under each subheading below, the Applicant should clearly specify if any part of the element(s) covered in the response will be contracted out to a third party and, if so, details should be provided including, but not limited to, the name and address of the third party or parties, an identification of the tasks they will perform, and the material terms and conditions that will govern the Applicant's relationship with the third party or parties with respect to the tasks to be performed, including termination rights. Factors to be addressed among others are:*

- 4.1. An overview of the Applicant's previous internet and mobile experience including in the area of creation and operation of mobile-friendly websites.
- 4.2. The Applicant's ability to provide mobile hosting following the dotMobi Style Guide mandatory rules and best practices.
- 4.3. Web-site development in accordance with the latest dotMobi Switch On! Guide Web Developer Guide from the following location:  
  
[http://pc.mtld.mobi/mobilenet/dotmobi\\_guides.html](http://pc.mtld.mobi/mobilenet/dotmobi_guides.html)
- 4.4. Content management plans (including any language translation) and web-site refresh plans likely to take place over the course of the project.
- 4.5. A proposed mobile web-site snapshot and a description of any additional layers.
- 4.6. Plans to ensure that the web site is a good user experience at a reasonable cost across a wide variety of phone models and mobile operators worldwide.
- 4.7. Plans to provide the mobile community with new features and services.
- 4.8. Any other material elements of the project that will be contracted out to a third party, including, but not limited to, the name and address of the third party or parties, an identification of the tasks they will perform, and the material terms and conditions that will govern the Applicant's relationship with the third party or parties with respect to the tasks to be performed, including termination rights.

**Please note that re-directs from existing web-sites will not be accepted and Applications will be rejected on that basis.**

## APPLICANT'S CERTIFICATION

**BY SIGNING BELOW, THE APPLICANT'S SUBMISSION OF A PROPOSAL SHALL BE DEEMED AN EXPRESS REPRESENTATION, WARRANTY, AND CERTIFICATION BY THE APPLICANT THAT:**

- The Applicant has read and understands the RFP, investigated all aspects of the RFP, and is aware of the applicable facts pertaining to the RFP Process, its procedures, and its requirements;
- The Applicant has read and understands the Proposal and investigated all aspects of the Proposal, and is aware of the applicable facts pertaining to the Proposal, its procedures, and its requirements;
- All information and representations provided by the Applicant to mTLD, including all information and representations set forth in the Proposal, are current, complete, reliable, and accurate;
- The Applicant will update its Proposal in the event that it discovers any errors or that material changes occur affecting the completeness, reliability or accuracy of information contained in the Proposal.
- The Applicant acknowledges and agrees to all terms, conditions, and requirements contained in the RFP and the Proposal;
- The Applicant is able to deliver the services and products as specified in the Proposal; AND
- The Applicant understands and acknowledges that, if its Proposal is Selected, it must agree to and sign an Approved Contract before mTLD will provide the Registration Code for the Offered Domain Name to the Applicant.

**NO PROPOSAL SHALL BE ACCEPTED WHICH HAS NOT BEEN SIGNED IN INK IN THE APPROPRIATE SPACE BELOW.**

If Applicant is an <u>Individual</u> , he or she shall sign here:	
Date: _____	_____
	Applicant's Signature

\_\_\_\_\_  
Applicant's typed name and title

If Applicant is a Partnership, at least 2 Partners shall sign here:

The undersigned certify that they are designated to sign the Proposal for and on behalf of the below named PARTNERSHIP and that they are duly authorized to execute the same of behalf of the PARTNERSHIP.

\_\_\_\_\_  
Partnership or Joint Venture Name

By: \_\_\_\_\_ Date: \_\_\_\_\_

By: \_\_\_\_\_ Date: \_\_\_\_\_

If Applicant is a Corporation, the duly authorized officer(s) shall sign as follows:

The undersigned certify that they are respectively:

\_\_\_\_\_ and \_\_\_\_\_  
Title Title

Of the corporation named below; that they are designated to sign the Proposal for and on behalf of the below named CORPORATION and that they are duly authorized to execute the same for and on behalf of the CORPORATION.

\_\_\_\_\_  
Corporation Name

By: \_\_\_\_\_ Date: \_\_\_\_\_

By: \_\_\_\_\_ Date: \_\_\_\_\_